

# **InnoCare Pharma – Interim Results**

August 2021

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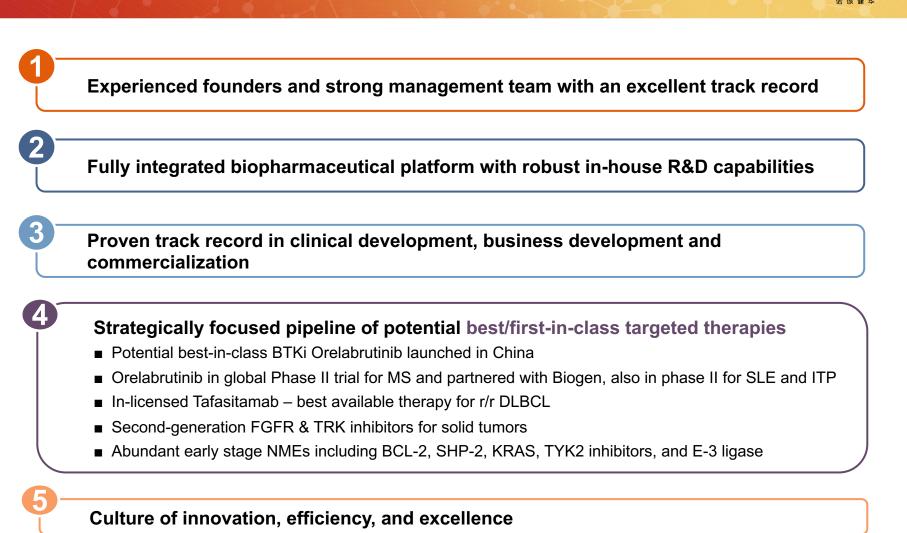
# To Become a Global Biopharmaceutical Leader that Develops and Delivers Innovative Therapies for Patients Worldwide

Oncology



Autoimmune

# **Our Therapeutic Focus**





Commercialization	Business Development	Research & Development		
<ul> <li>Orelabrutinib reported sales of <b>RMB101 million</b> in1H2021</li> <li>Rapid Market Penetration</li> <li>Commercial team expansion</li> <li>NRDL process initiated</li> </ul>	<ul> <li>Out-licensing: Orelabrutinib in MS with Biogen</li> <li>In-licensing: Tafasitamab in hematology and oncology with Incyte</li> </ul>	<ul> <li>7 Clinical stage assets</li> <li>5 Registrational trials ongoing</li> <li>4 in-house developed NMEs disclosed</li> <li>3 Biological molecules internalized</li> </ul>		

Capital Market	Production Capacity	Talent Expansion			
<ul> <li>Kicked off STAR Board Listing application process</li> <li>Raised approximately US\$393 million through a new shares placement with Hillhouse and Vivo in Feb 2021</li> </ul>	<ul> <li>Started tech-transfer of Orelabrutinib production in Guangzhou plant</li> <li>Planning construction of Beijing biological drug R&amp;D and production facility</li> </ul>	<ul> <li>CMO - Dr. Sean Zhang</li> <li>COO - Dr. Nan Gao</li> <li>Biology VP - Dr. Davy Ouyang</li> <li>Staff expanded to 600+</li> </ul>			

## **Commercialization** Strong Uptake of Core Product - Orelabrutinib





### Indications:

- R/R Mantle Cell Lymphoma ("MCL")
- R/R Chronic Lymphocytic Leukemia/Small Cell leukemia ("CLL/SLL")

## Records Setting:

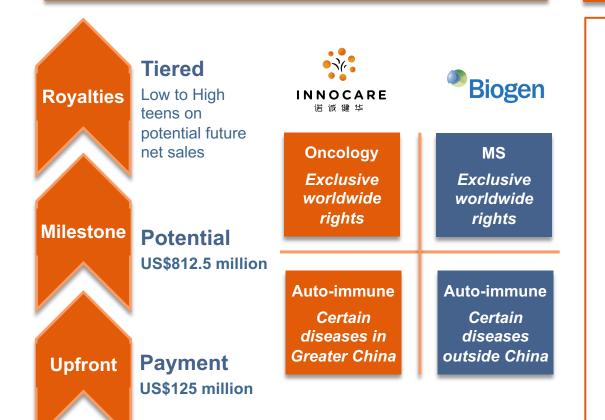
- From FPI to NDA filing: 1.5 years
- □ From FPI to NDA approval: 2.5 years

- Sales reached **RMB101M** in less than six months
- An experienced in-house team effectively penetrated the market:
  - Penetrated 230+ Cities
  - Covered 500+ Hospitals
  - □ Educated 4,000+ Doctors
- Recommended use by CSCO Diagnosis and Treatment Guidelines for r/r CLL/SLL, r/r MCL, r/r DLBCL and PCNSL
- Included in 19 local government supported/guided commercial insurance
- Actively pursuing Orelabrutinib's inclusion in NRDL
- Well prepared for post-NRDL era:
  - Expanding sales and marketing team
  - Finishing provincial listing (挂网) and working on hospital entry (进院) process
  - Clinical trials in expanding indications

## **Business Development** *Out-licensed Orelabrutinib in MS with Biogen*



#### A CNS Penetrant BTKi for the Potential Treatment of MS



#### A Significant Milestone for InnoCare

- A jump-start step to globalization: out-licensed self-developed molecule to a global pharmaceutical company, the largest small molecule deal in terms of upfront payment
- A major validation of Orelabrutinib's potential for MS and auto-immune disease treatment
- Well positioned to maximize
   Orelabrutinib's value in MS with the global leading player partnership
- A milestone deal that demonstrated our BD capability and will facilitate our future BD opportunities
- Additional financial prowess and operational flexibility for future growth

## **Business Development** In-licensed Tafasitamab in Hema-oncology with Incyte



## Tafacitamab - A differentiated CD-19 Antibody

#### **Comprehensive Clinical Program**

- Approved in the U.S. and Europe for r/r DLBCL
- In Phase III studies for 1L DLBCL, r/r FL and more by Incyte/MorphoSys
- Aggressively pursuing the best possible regulatory approval path in Greater China

#### **Mutually Beneficial Deal Terms**

- Exclusive Rights in the Greater China
- Upfront US\$35m
- Potential Milestone US\$82.5m
- Tiered Royalties







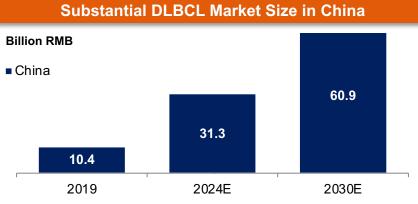
#### Strategically important for InnoCare

INNOCARE

- MONJUVI (Tafasitamab-cxix) in combination with lenalidomide is the first and only FDA-approved treatment for 2<sup>nd</sup> line DLBCL
- Tafasitamab offers numerous possibility and flexibility in combination with Orelabrutinib and our other assets for the treatment of B-cell malignancy
- An important asset that will facilitate our strategy of becoming a leading player in hema-oncology in China
- Another demonstration of our BD capability and efficiency

## Business Development Tafasitamab: Best r/r DLBCL Drug in Market Today





#### **Best-in-Class CD19 antibody**

- Engineered Fc domain and better ADCC and ADCP
- Solid data in the Phase II L-MIND study in r/r DLBCL
- Benign safety profile

Source: Frost & Sullivan Analysis

Competitive Landscape: Selected Novel Therapy in r/r DLBCL									
Company	Target	Therapy	Phase	ORR (%)	CR (%)	mDOR (m)	mPFS (m)	mOS (m)	
Incyte/InnoCare	CD19	Tafasitamab + Lenalidominde	Approved ex-China	57.5	40	43.9	11.6	33.5	
ADC Therapeutics	CD19 ADC	Loncastuximab tesirine	II	59	41	4.8	5.5	11.6	
Roche	CD79b ADC	Polatuzumab vedotin + BR vs BR	II	45 vs 18	40 vs 18	12.6 vs 7.7	9.5 vs 3.7	12.4 vs 4.7	
Amgen/ Beigene	CD19/CD3	Blinatumomab	II	43	19	11.6	3.7	5.0	
Regeneron/ Zai Lab	CD20/CD3	Mosunetuzumab	lb	35	19	N/A	N/A	N/A	
Roche	CD20/CD3	Glofitamab	lb	38	31	N/A	N/A	N/A	
Others	BCL2	Venetoclax	I	18	12	N/A	1.0	8.0	

Source: Frost & Sullivan Analysis

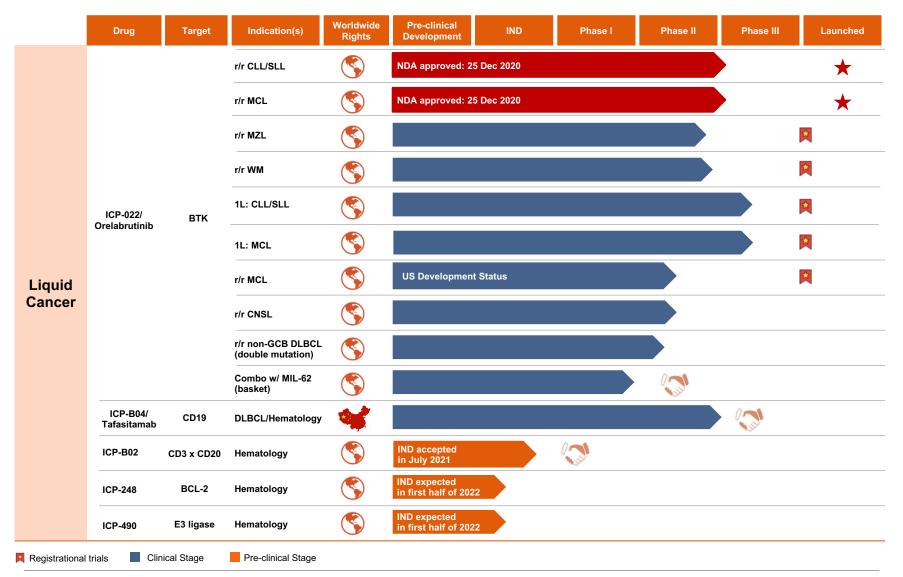
Note 1: antibody-dependent cell-mediated cytotoxicity (ADCC)

Note 2: antibody-dependent cellular phagocytosis (ADCP)

Note 3: autologous stem cell transplant (ASCT)

## **Research and & Development** *Product Pipeline – Liquid Cancer*





## **Research and & Development**

**Product Pipeline – Solid Tumors and Autoimmune Diseases** 

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Pre-clinical Stage

# Next 12 Months – A Busy and Eventful Period



### **Capital Market**

STAR Board Listing 1H2022

#### **Orelabrutinib**

- Submit r/r WM NDA in 1H2022
- Submit r/r MZL NDA in 1H2022
- Submit r/r MCL NDA in U.S. in 2H2022
- Finish SLE Phase II trial publish data in 1Q2022
- Initiate ITP patient enrollment in 2H2021
- Complete patient enrollment for MS in mid 2022

### **Facilities**

- Start Orelabrutinib in-house production in 1H2022
- Start the construction of Beijing R&D center & large molecule facility

#### **Other Clinical Assets**

#### ICP-192

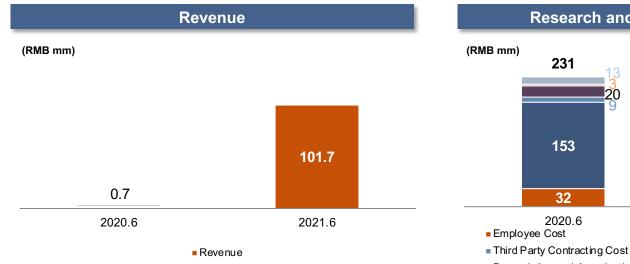
- Initiate iCCA registrational trial
- Complete the Phase I clinical study in the U.S.
- ICP-723
- Start a NTRK mutation-based registrational trial
- □ Initiate patient enrollment in the U.S.
- ICP-332: complete Phase I trial
- Tafasitamab: approval in HK/Big Bay Area; Initiate registrational trial in China
- Have 2-3 NMEs into phase I
- Submit 3-4 INDs, Select 2-3 new PCCs

## **Growth Strategies**

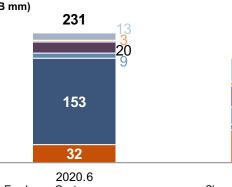


# **Key Financials Updates for 1H2021**

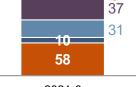




#### **Research and Development Costs**



Depreciation and Amortisation



185

41 8

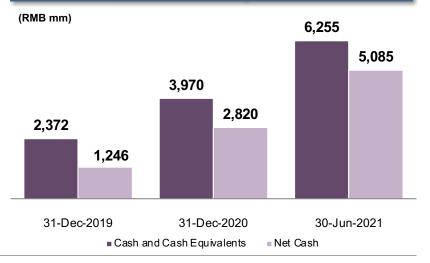
2021.6 Share-Based Compensation

Direct Clinical Trial Expenses

Others



#### **Cash and Cash Equivalents**



<sup>1</sup>Cash balance = investments measured at fair value investments . cash and bank balance. Net cash = cash balance - convertible loan - loans and borrowings - loans from a related party



# 科学驱动创新 患者所需为本

#### Science Drives Innovation for the Benefit of Patients